

---

**City of Cripple Creek**

---

---

---

---

---

---

---

**Finance Department****MEMO**

**To:** City Council  
Department Managers  
**From:** Paul Harris, Finance Director  
**Subject:** December Gaming Report  
**Copy:** Mark Campbell, City Administrator  
**Date:** January 22<sup>nd</sup>, 2019

The Division of Gaming has released the gaming figures for December. On a statewide basis, the entire industry (AGP) was up \$5.7 million, or 8.7%, over November 2018. December has one more day than November, which does have a slight impact. ***Cripple Creek's December bounced back strong from November and gave the city some of its best results in quite a few years. Coin-in/table drop was up 3.8% for the year, which is the largest increase in fourteen plus years. AGP was up 3.5% for the year, which is its third strongest showing in fourteen years. 2018 was a good year all around for the gaming industry.***

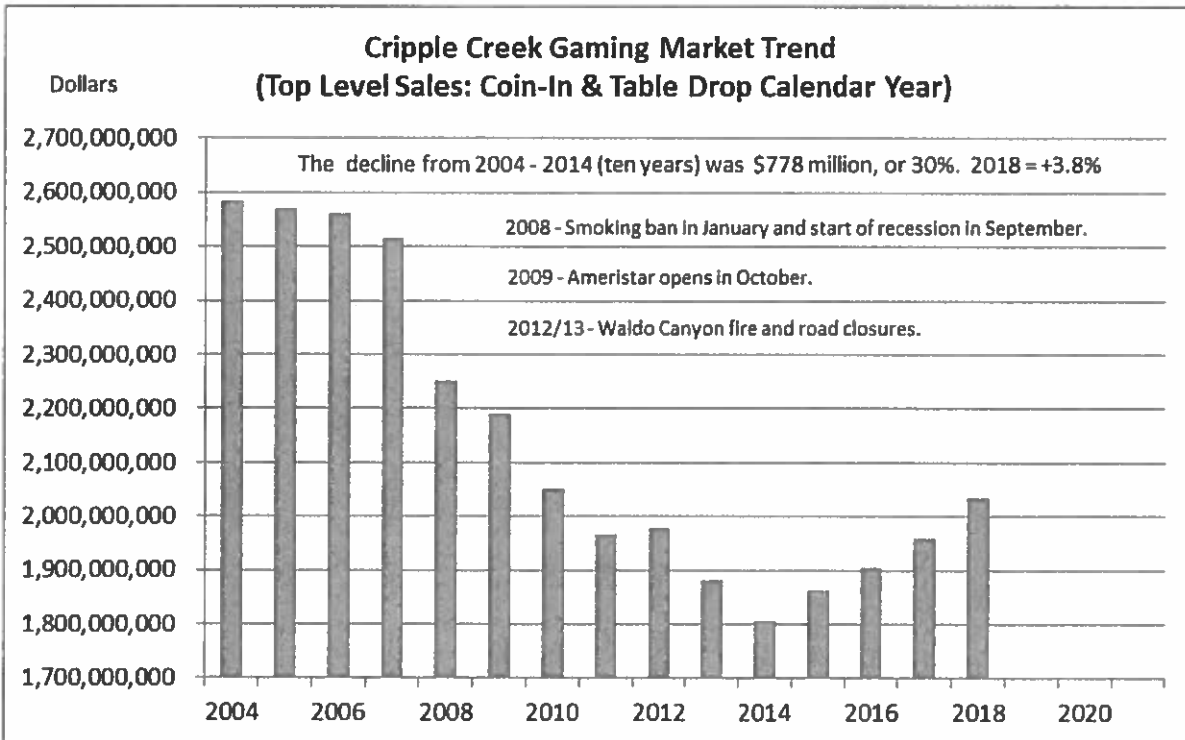
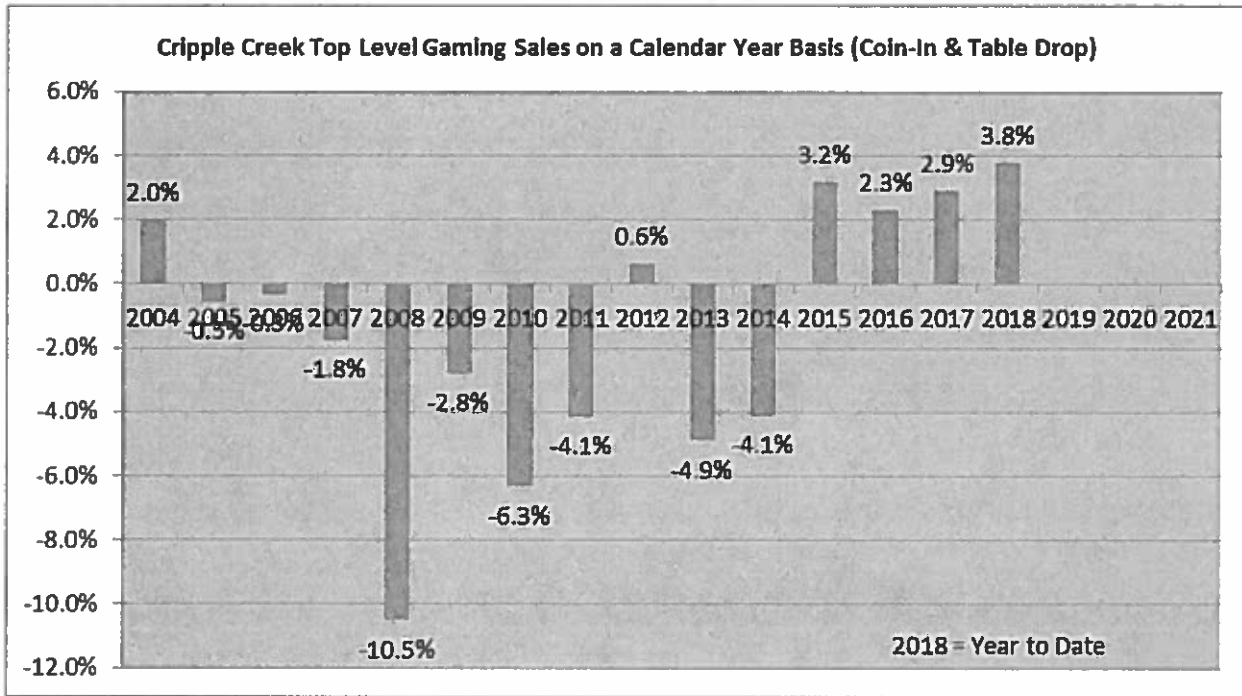
Looking at Cripple Creek on a coin-in & table drop basis, which is the best indicator of the overall health of the market, since it shows the industry's top-line "sales" figure and not just what the casinos kept (AGP), December was up \$4.1 million, or 2.7%, from November. Comparing December 2018 to December 2017 it was up \$5.3 million, or 3.5%, and for the entire year coin-in & table drop is up \$74 million, or 3.8%.

Adjusted Gross Proceeds (AGP) was up \$575K, or 5.4% from November. Comparing December 2018 to December 2017, AGP was up \$626, or 5.9%. On a year-to-date basis, AGP is up \$4.7 million, or 3.5%.

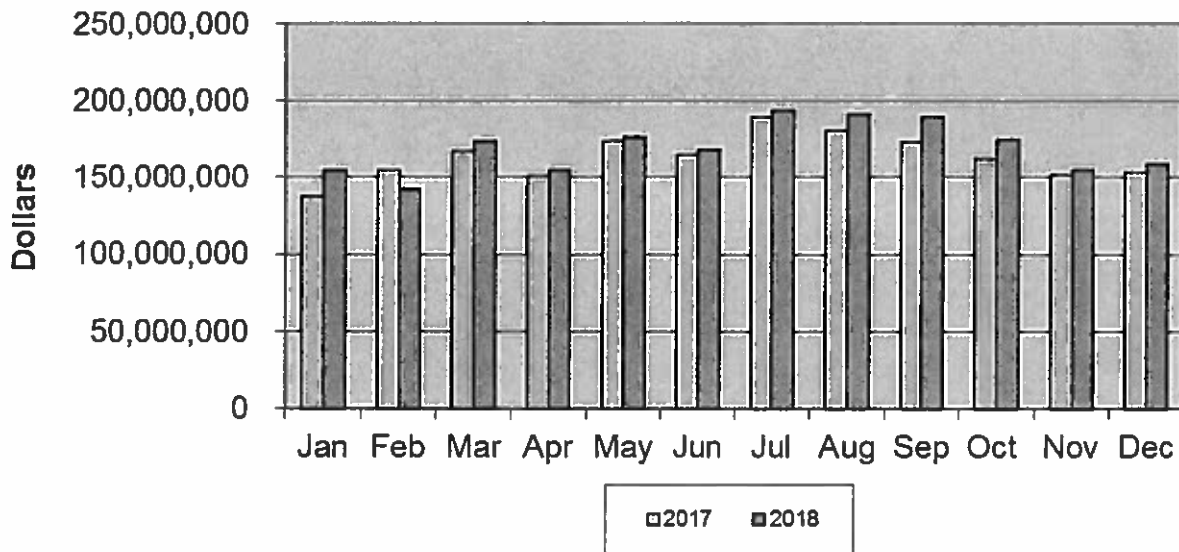
Black Hawk's AGP increased 9.1% and Central City's increased by 11.4% comparing December 2018 to November 2018 (Cripple Creek decreased 5.4%).

**Comparing AGP for December 2018 to December 2017, Black Hawk increased 2.5%, Central City increased by 9.8% and Cripple Creek increased by 5.9%.**

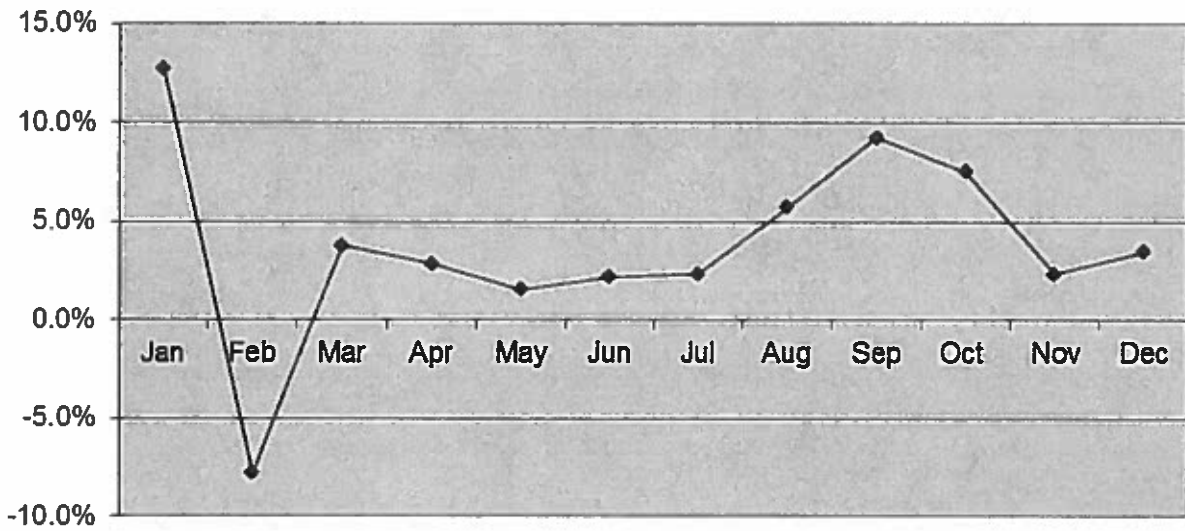
**Graphs of the Gaming Results – 2018 Compared to 2017.**



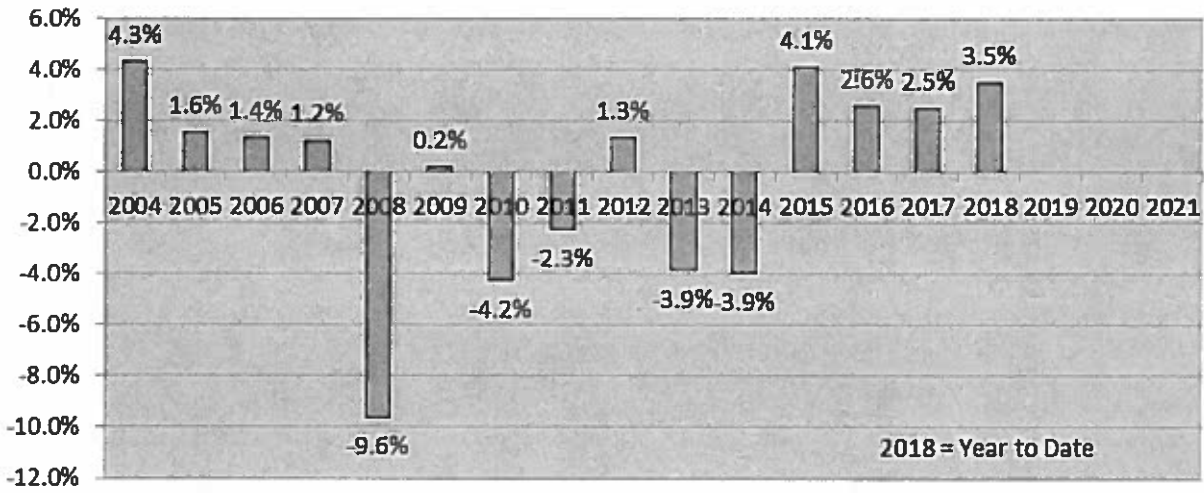
### Cripple Creek Coin-In & Table Drop



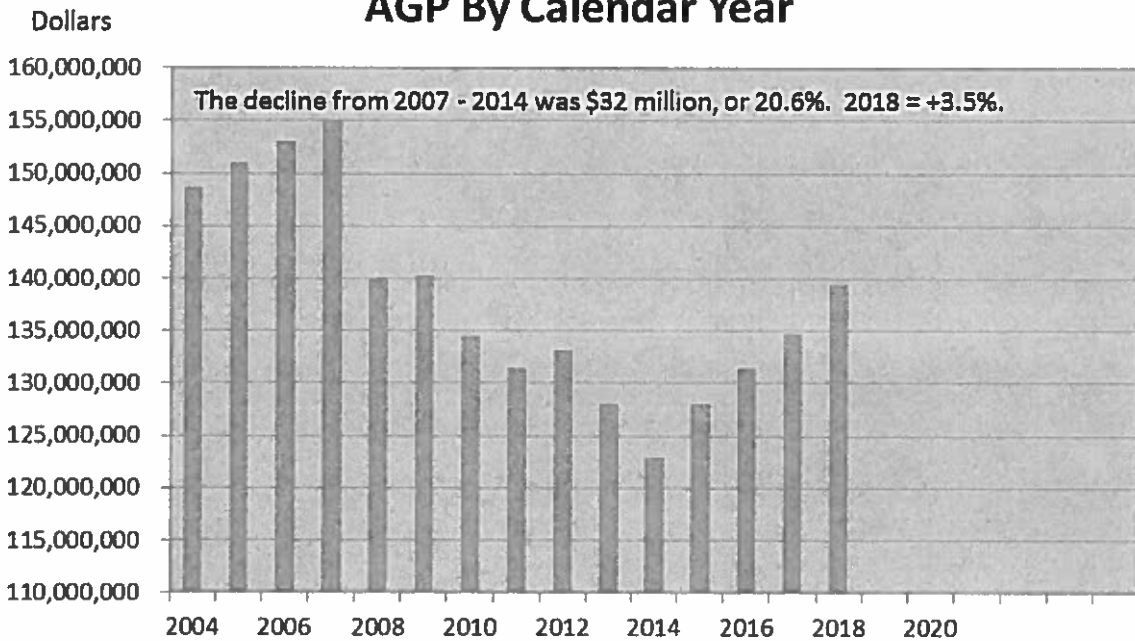
### Cripple Creek Coin-In/Table Drop Percent Change from 2017 to 2018



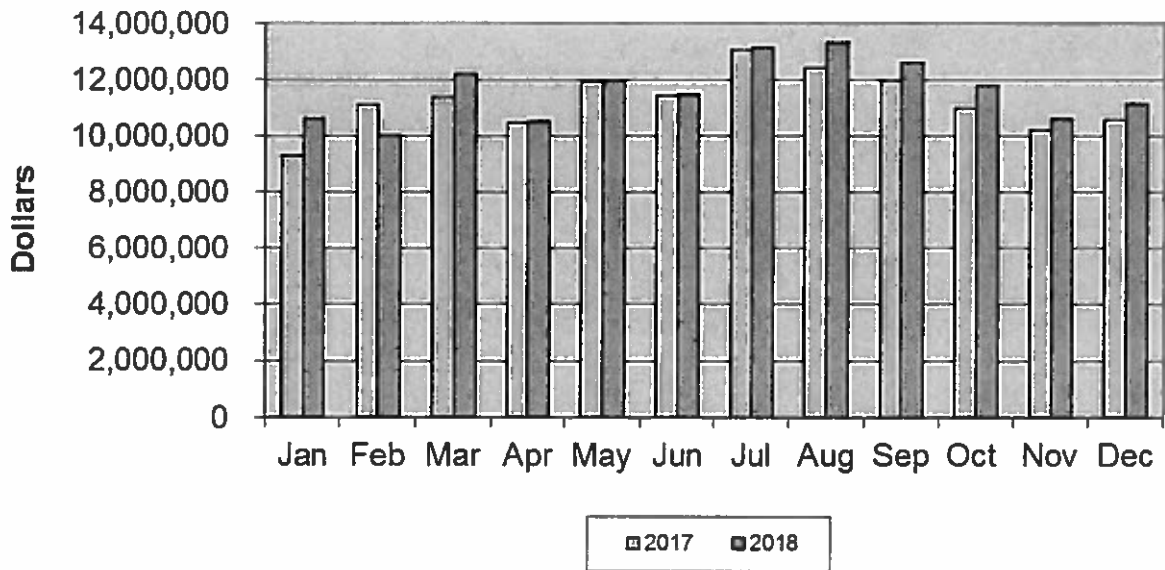
### Cripple Creek AGP Percent Change By Calendar Year



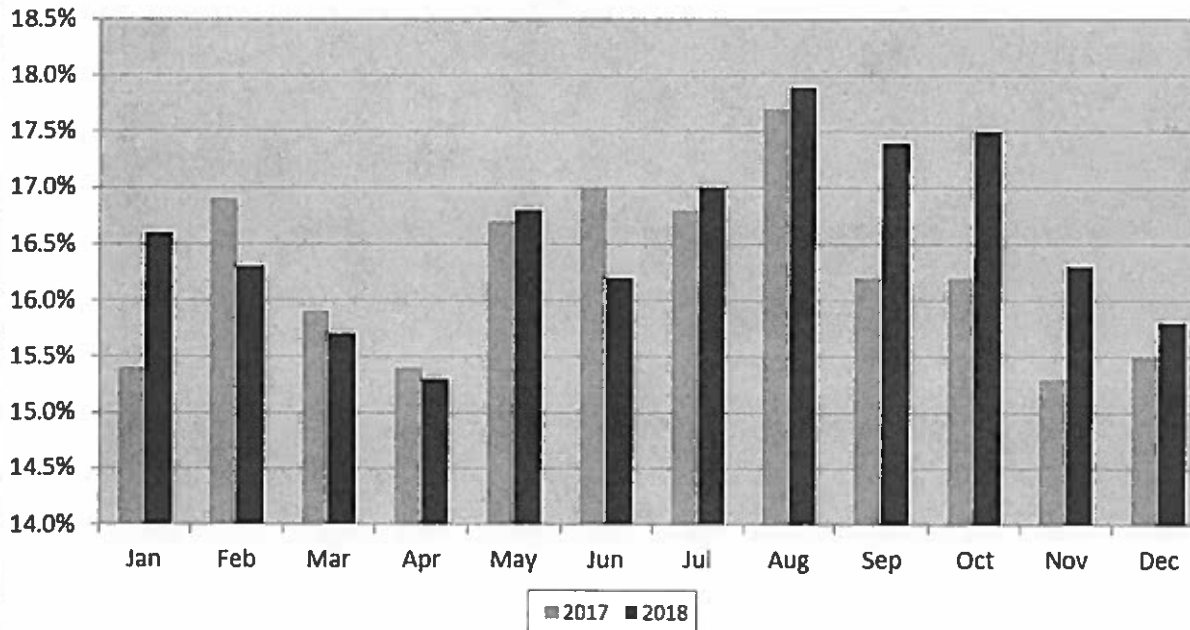
### AGP By Calendar Year



### Cripple Creek Adjusted Gross Proceeds (AGP)



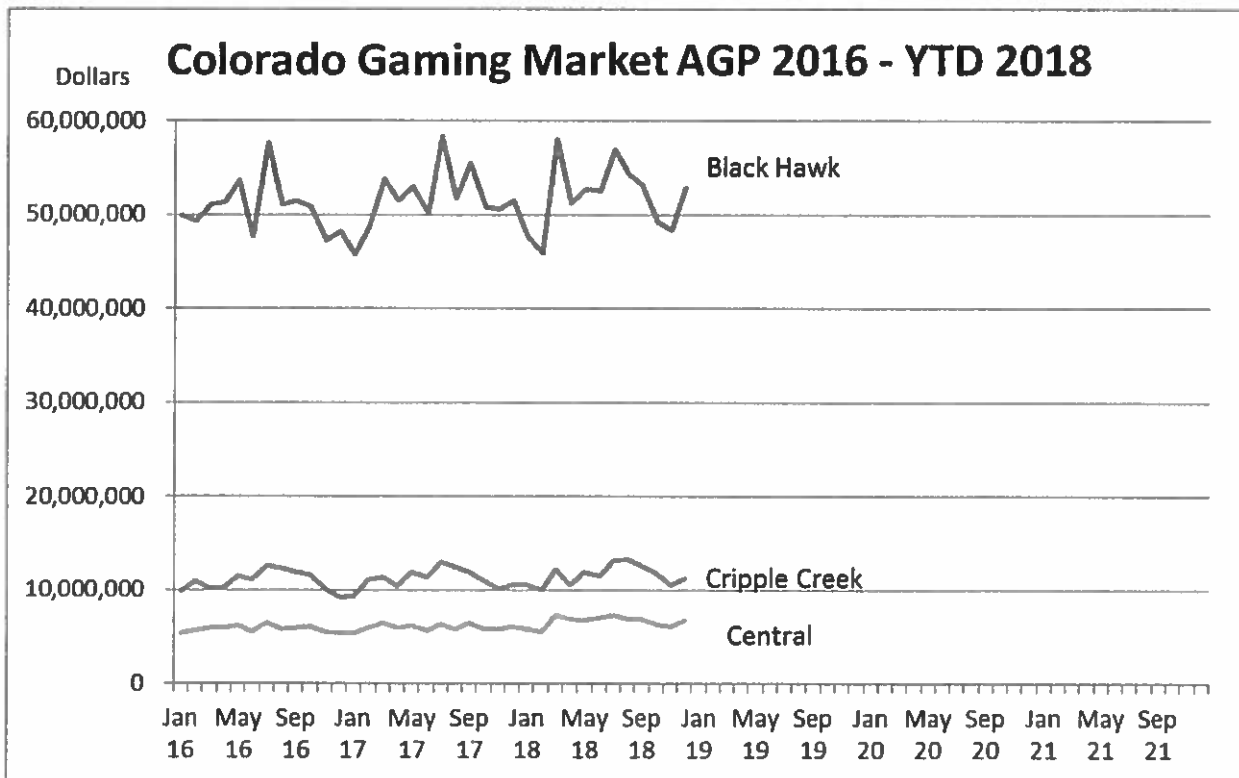
### Cripple Creek Gaming Market Share Comparison 2017 & 2018



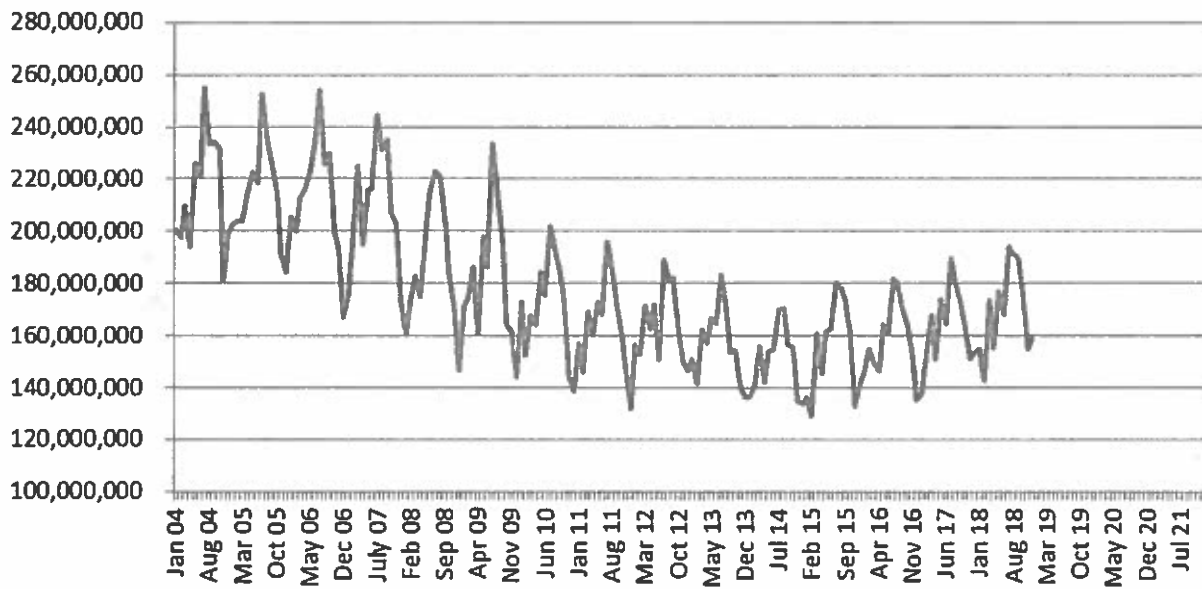
**Market Share Data 2018**

	Jan-18	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Black Hawk</b>	74.4%	74.8%	74.9%	74.7%	73.9%	74.1%	73.6%	73.0%	73.2%	73.1%	74.5%	74.7%
<b>Cripple Creek</b>	16.6%	16.3%	15.7%	15.3%	16.8%	16.2%	17.0%	17.9%	17.4%	17.5%	16.3%	15.8%
<b>Central City</b>	9.0%	8.9%	9.4%	10.0%	9.3%	9.8%	9.4%	9.2%	9.4%	9.4%	9.2%	9.5%
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

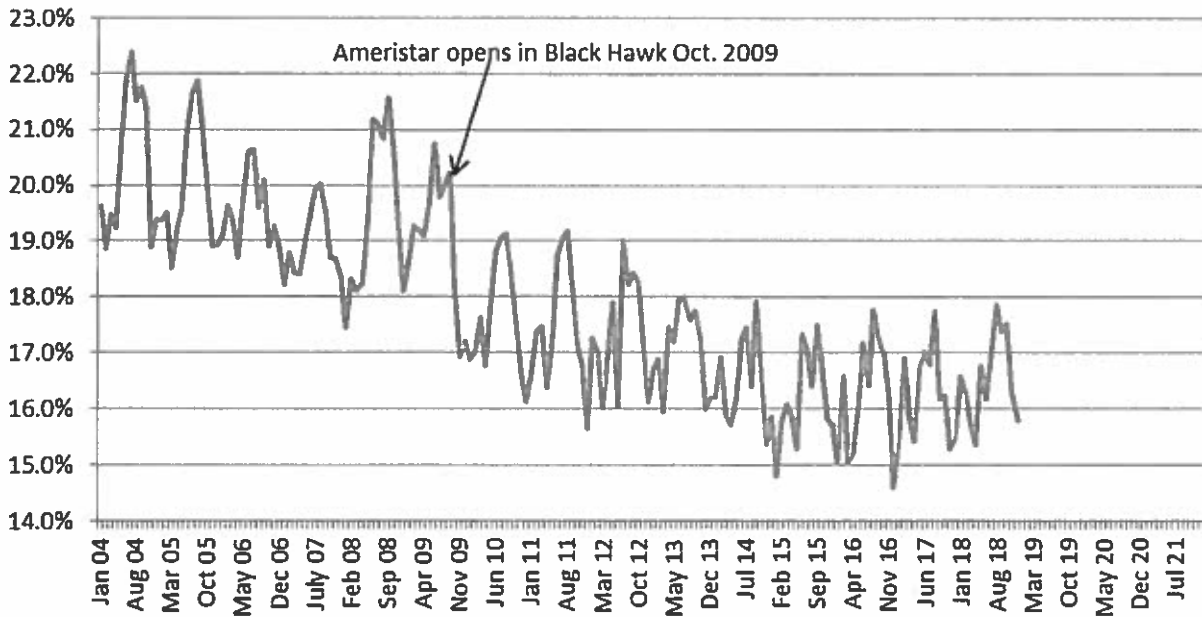
**Long Term Trend Graphs (Please note overall trends)**



**Cripple Creek Coin-In & Table Drop By Month 2004 - YTD 2018**



**Cripple Creek Market Share - Based on AGP 2004 - YTD 2018**



Dollars **Cripple Creek AGP Trend By Month 2004 - 2018**

